

#### Making us Your local **gas generation** partner





Robin MacGeachy Chairman

Established over 20 years ago by our founder and Chairman Robin MacGeachy, Peak Scientific is a leading innovator in the design, manufacture and support of high performance gas generators for analytical laboratories, with direct operations in every continent around the world. Despite experiencing rapid growth and expanding our reach and headcount, Peak continues to be a family owned business that has people at the heart of our proposition and our brand identity.

Our values are structured around our colleagues, our customers and our service, and while our approach and atmosphere within the business is fun, friendly and informal, our priority is always on delivering successful outcomes for our customers. These company values are what inform and protect our unique culture, which in turn shapes our brand and differentiates us in the eyes of our partners around the world.

Our values, culture and brand are all intrinsically linked. Each driven by our commitment to always do the right thing.



## Our Promise

Our commitment is to provide your laboratory with a reliable gas generation solution that delivers long term value. We achieve this through **exceptional product** design, and direct global on-site support that is **unmatched** in our industry.

We take a vested interest in your outcomes and strive to be a valued partner in your success by delivering **exceptional service** over the life of the product.





Our driving instinct is to directly support our customers wherever they may be, ensuring successful outcomes from using our products and being ready to meet their needs whenever called upon. It is this instinct (some may call it obsession) that drives our growth and expanding global reach. Our first step into any new region is a service professional, not a sales person or other commercial presence. While we may have grown to become a global organisation, our brand reputation is built around our local expertise and specific understanding of your laboratory's gas needs, wherever we do business.



Over
400

dedicated employees globally



Over 100 service personnel directly supporting you



world wide support centers



### Your local gas generation partner

Our goal is to provide you with technology that helps you to streamline your workflow and ultimately reduce costs. The ability to generate gas on demand translates to convenience and productivity as well as making sound economic sense in the long run. Providing your laboratory applications with a reliable source of gas at the push of a button, a Peak gas generator takes away the hazards and inconvenience of cylinders in your lab, allowing you to work more efficiently and, as a result, be more productive.







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There are many companies offering gas generator products, but we are unique. Laboratory professionals turn to Peak because we go further to provide them with what they really want - to not have to think about their gas supply in the laboratory. Our ethos is to own that responsibility for your gas, never hesitating to go the extra mile and do the right thing by our customer. We take pride in our product and our ability

Research and development forms a core part of Peak's restless nature. Always striving to innovate, do things differently and driven towards ensuring the best solution for our customers. Our brand value is anchored in our expertise in the laboratory market, and in our unrivalled understanding of those customers' specific needs.









### Your local gas generation partner

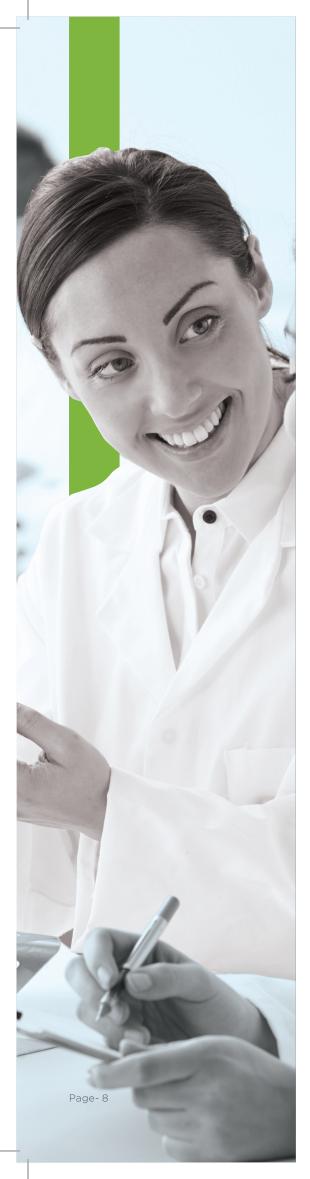
Our goal at Peak Scientific isn't simply to sell you a gas generator, it's to become **your local gas generation partner**. We see ourselves not just as a manufacturing business but as a company dedicated to providing integrated solutions, fully invested in your laboratory's success. This means our customer relationship does not end when you receive your gas generator, that is just the beginning.

We strive to support you with our product every step of the way, giving you the peace of mind that has become synonymous with our brand identity.









# A brand built on strong foundations

Peak Scientific's brand value comes from the combination of three key foundations of our business - technology, service and the unique way we do things. These three essential elements of Peak are strongly represented in our visual identity by the '3 foundation blocks' brand device.

Each layer supports those above, with our culture all important, under-pinning everything we do; whether it's the premium technology we manufacture or the unmatched on-site maintenance support we deliver. Our culture is what makes us truly special and is something that we work tremendously hard to protect, even as the business has grown rapidly.



#### The tiers represent the three core foundations of our brand

**Technology** 

Our products are the result of our meticulous R&D culture developed over two decades of being at the forefront of the laboratory gas generator market.

Service

service we provide in the form of [Peak Protected] support delivered directly by service engineers in over 20

Since our earliest days, our reputation has grown from the way in which we live and breath shared values to do the right thing by our

customers.

What sets us apart is the countries worldwide.

**Customer First** 

# People define our culture, culture defines our brand

We take great pride in the unique culture we have at Peak Scientific, and take great care to hire talented people aligned with our company values who are naturally committed to doing the right thing, be that for customers, colleagues or suppliers. Nurturing this culture over two decades has enabled Peak to grow to its current position, as well as shaping and infusing our brand identity by virtue of the way that people, both customers and suppliers alike, prefer to do business with us – and for the long term.

We continually invest in our staff and strive to provide a happy work environment and a culture of respect and reward. We are extremely proud of our business and the people that make it what it is, with many employees having already celebrated their 10 year milestones and some having been with Peak since the very start. We recognize that motivated employees are responsible for creating happy customers and this relationship is one we will continue to nurture.

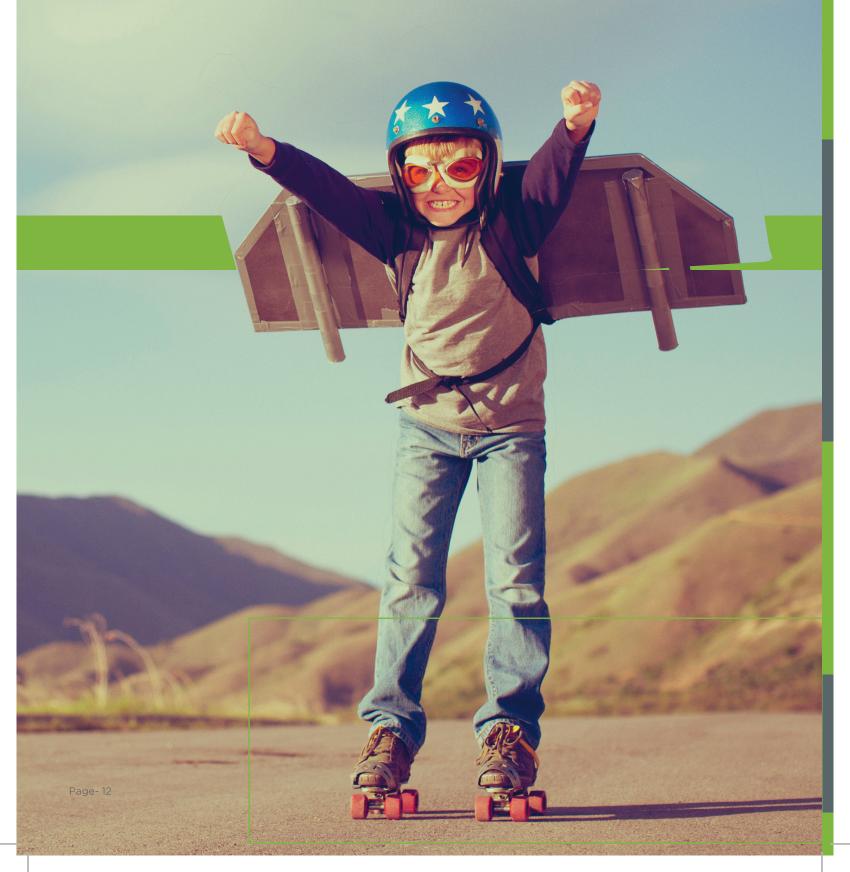








# Ganything is possible when we put our minds to it )



### Always aiming higher

As far as we have come in 20 years, we never rest on our laurels. Nor do we see ourselves becoming corporate. We are a global family, but with our business entirely in our hands, we are able to push ourselves to continually improve and set ourselves higher goals.

We strive to make better products. Deliver better service. Give our customers a better experience.

**Respect** for customers, suppliers, and colleagues

Freedom with responsibility

Restless - constantly striving to improve

Fun & Passion in everything we do

We may not be the biggest, but we believe we are better formed. Driven by a belief that anything is possible when we put our minds to it, whatever the challenge or need. Even as we continue to grow into a global leader in our field, our strong company values help to guide and shape our brand identity and reputation.

These are our signposts that inform our future and ensure our brand continues to mean the same as it did from the moment the business was born two decades ago.

It is that brand promise that we hope will allow you to feel confident in making us **your local gas generation partner.** 

**Customer First** 

Service

Technology

www.peakscientific.com